Capability Statement





Dan Stevens, President 757-544-6289

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Core Competencies

PortRail Crane Service, LLC (PCS) specializes in the assembly, installation, and programming of automated container handling equipment and shipyard equipment with a focus on a large-scale port infrastructure projects. Our core services include:

- Crane Inspections & Shipyard Maintenance/Service
- Electrical and Mechanical Crane Integration
- Crane Programming and Commissioning
- Port Infrastructure Project Management
- Technical Staffings and On-Site Supervision
- Heavy Equipment Tooling, Logistics, and Support

PCS delivers turnkey crane service solutions with a strong emphasis on safety, precision, and operational uptime. Additionally, PCS is able to help government contractors meet their requirements for machinery and maintenance.

Differentiators

- **Proven Track Record:** Successfully led the largest crane project in Virginia port history- 88 cranes installed on time and within budget.
- **Specialized Expertise:** Selected by global crane manufacturers for complex automation and integration projects.
- **Workforce Investment:** Created 42 new jobs and invested over \$350K in tools and advanced technology to support large-scale operations.
- **Reliable Partner:** Trusted by the port authorities and crane OEMs as a go-to provider for high-stakes, deadline-driven projects.
- **Safety and Compliance:** Strict adherence to OSHA and port-specific safety protocols.
- **Scalable Solutions:** Ability to rapidly scale teams and operations to meet evolving project demands.

Past Performance

PCS served as General Contractor for the historic \$350 million expansion at Virginia International Gateway and Norfolk International Terminals. Our scope included the assembly, installation, and programming of 88 semi- automated stacker cranes- representing the largest single crane purchase in industry history. This three-year project was completed on time and within budget, earning commendation from port leadership and delivering measurable economic impact across the Commonwealth of Virginia.

Colonna's Shipyard, Inc. Lyn Crutchfield Maintenance Resource Manager 400 E. Indian River Rd. Office: 757-545-2414 ext. 5350 Cell: 757-675-4291

<u>lcrutchfield</u>@colonnaship.com

Norfolk Southern Corp. Kimberly Share, Chief Clerk Mechanical Dept. – Coal Pier Building #15 2200 Redgate Ave. Office: 757-446-5560 Kimberly.share@nscorp.com

Company Data

PortRail Crane Service is a highly skilled provider of crane assembly, installation, and maintenance services, specializing in port and shipyard infrastructure and automated systems. We are a trusted partner for large-scale, complex projects and are dedicated to delivering solutions that meet the highest standards of safety, efficiency, and performance.

- SWaM ID: 806928
- Accept Government Purchase Card as payment
- UEI: E7WDLLJNDQF7
- CAGE Code: 8GHT6
- DUNS Number: 081993504
- eVA ID#: VS0000230689
- NIGP Codes:

Please visit eva.virginia.gov for full list

- 0 12031
- 0 56039
- o 76513
- 0 92947
- 0 93600
- PSC Code:
 - o J035
 - o J036
 - NAICS Code:

 o 811310
 - 0 811310

